

Message Text

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PAGE 01 TEHRAN 03228 100640Z

15

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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O R 100612Z APR 75
FM AMEMBASSY TEHRAN
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 980

UNCLAS TEHRAN 3228

COMMERCE FOR CRD/OMP

E.O. 11652: NA
TAGS: BEXP
SUBJ: BEIRUT REGIONAL SEMINAR FOR FOREIGN SERVICE LOCAL COMMERCIAL
SPECIALISTS

REF: STATE A-1569 (RECEIVED 3/26)

1. EMBASSY NOMINATED ABDUL-ABBAS RAZBAN, FSL-12/2 FOR ATTENDANCE AT THE SUBJECT SEMINAR. AFTER TEN YEARS WITH AID WITH PROCUREMENT AND AUDIO-VISUAL EXPERIENCE, MR. RAZBAN JOINED THE EMBASSY IN 1962, WORKING AS A VOUCHER AUDITOR UNTIL 1969, WHEN HE TRANSFERRED TO THE ECONOMIC/COMMERCIAL SECTION. FOR THE PAST SIX YEARS HE HAS SERVED AS ONE OF FOUR SENIOR ASSISTANTS TO THE COMMERCIAL SECTION. HIS CHIEF RESPONSIBILITIES HAVE BEEN PREPARATION OF WTDR AND ADS REPORTS, REPORTING OF GOVERNMENT AND PRIVATE TENDER OPPORTUNITIES, LICENSING AND ASSISTANCE TO VISITING BUSINESSMEN. MR. RAZBAN HAS DEMONSTRATED HIS COMPETENCE IN THE AREAS DESCRIBED AND IS READY TO BROADEN HIS SCOPE. EACH OF THE THREE OTHER SENIOR ECONOMIC ASSISTANTS HAS WORKED FOR THE EMBASSY FOR ALMOST 20 YEARS AND IS APPROACHING ELIGIBILITY FOR RETIREMENT. MR. RAZBAN WILL BE CALLED ON INCREASINGLY TO ASSUME DUTIES INVOLVING MORE RESEARCH AND ANALYSIS, FOR SPECIAL PROJECTS, AND FOR LIAISON WITH HIGH LEVEL GOVERNMENT OFFICIALS. IN THE CONTEXT OF THE SEMINAR, MR. RAZBAN'S VALUE AS A COMMERCIAL ADVISOR WOULD BE ENHANCED PARTICULARLY BY EXPOSURE TO SESSIONS ON PRODUCT AND SPECIAL PROJECT REPORTING, SUPPORT OF TRADE MISSIONS AND GROUPS, AND MARKET IDENTIFICATIONS.

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2. ALTHOUGH EMBASSY FULLY APPRECIATES COMMERCE OFFER TO FUND TWO
POSITIONS AT SEMINAR FOR TEHRAN, EXTREME PRESS OF BUSINESS HERE
AND DEARTH OF CANDIDATES MEETING CRITERIA WHO ARE STILL IN CAREER
DEVELOPMENT STAGE PRECLUDES OUR NOMINATING SECOND PARTICIPANT.
HELMS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975TEHRAN03228
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750124-0832
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750461/aaaacdzv.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE A-1569, 75 (RECEIVED 3/2
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 30 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30 JUN 2003 by SilvaL0>; APPROVED <21 JAN 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BEIRUT REGIONAL SEMINAR FOR FOREIGN SERVICE LOCAL COMMERCIAL SPECIALISTS
TAGS: BEXP
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006